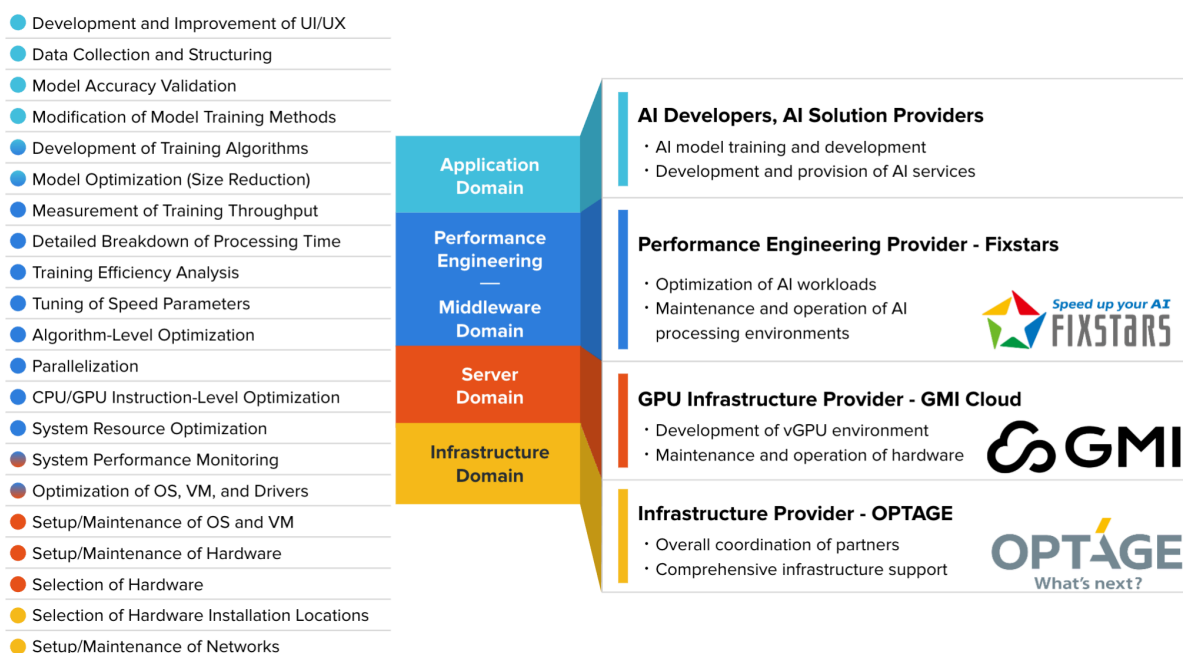# Fixstars Joins Optage and GMI Cloud Strategic Partnership as AI Software Technical Advisor

Supporting Performance Engineering for AI Training and Inference on Cutting-edge GPU Infrastructure

TOKYO, JAPAN – April 14, 2025 – Fixstars Corporation (TSE Prime: 3687, Headquarters: Tokyo, Japan), a company dedicated to advancing AI technologies through world-class performance engineering, today announced its participation as an AI software technical advisor in the strategic partnership between Optage Inc. (Headquarters: Osaka, Japan) and GMI Cloud, Inc. (Headquarters: San Jose, USA).

The partnership between Optage and GMI Cloud aims to leverage GMI Cloud's proprietary GPU virtualization technology, "GPU Cluster Engine," to build and offer a state-of-the-art AI cloud platform equipped with NVIDIA B200 Tensor Core GPUs [1] in Japan (GMI Cloud Japan region). This initiative is expected to significantly accelerate the adoption of advanced AI applications, including generative AI, among Japanese enterprises.

Fixstars will provide its expertise as a software technical advisor, enhancing the performance of customers' AI workloads running on this advanced AI infrastructure. With extensive experience in performance engineering leveraging multi-core CPUs, GPUs, and high-speed

storage, Fixstars' technology is indispensable for AI workloads demanding massive computational capabilities, such as large language model (LLM) training, inference, and fine-tuning.

In this collaboration, Fixstars will contribute in the following areas:

- Analysis and engineering of AI workloads: Using Fixstars AI Booster [2], Fixstars will help customers identify bottlenecks and provide technical advice to ensure efficient execution of AI applications on the latest GPU environments provided by Optage and GMI Cloud.
- Adaptation to cutting-edge technologies: Fixstars will share know-how on software development and tuning optimized for new hardware architectures like NVIDIA B200 GPUs.
- Support efficient AI development and operations: Fixstars will help streamline the entire AI model development, training, and inference pipelines from a software perspective.

Through these efforts, Fixstars aims to maximize the value of the innovative AI cloud services developed by Optage and GMI Cloud and strengthen the competitive edge of Japanese enterprises in the AI sector.

[1] NVIDIA B200 Tensor Core GPU: NVIDIA's next-generation GPU utilizing the latest Blackwell architecture. Designed for AI and HPC workloads, it delivers significantly improved performance and power efficiency compared to the previous generation H100/H200 GPUs. For more details, please visit:
https://www.nvidia.com/ja-jp/data-center/technologies/blackwell-architecture/

[2] Fixstars AI Booster: A performance engineering platform for AI development and operations. It continuously monitors AI workloads to identify and optimize unseen bottlenecks, significantly improving AI processing speeds and reducing GPU/cloud utilization costs. For more details, please visit: https://www.fixstars.com/ja/ai/booster

Comment from Satoshi Miki, CEO, Fixstars Corporation:
"We are delighted to participate as an AI software technical advisor in this ambitious collaboration between Optage and GMI Cloud. While cutting-edge hardware continues to emerge, software remains the critical key to unlocking its full potential. Leveraging our proven performance engineering technology, we look forward to accelerating AI development in Japan and contributing to our customers' innovation."

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About Fixstars Corporation
Fixstars is a technology company dedicated to accelerating AI inference and training through advanced software optimization solutions. It supports innovation in healthcare, manufacturing, finance, mobility, and other industries. For more information, visit: https://www.fixstars.com/

About Optage Inc.
OPTAGE is an information and communication company wholly owned by Kansai Electric Power, based on its own proprietary fiber optic network. It provides corporate customers with integrated information and communication network solution services. For individual customers, it offers "eo Hikari Net," a high-speed, high-quality internet service, as well as "mineo," a mobile phone service compatible with three major carriers. For more information, please visit https://optage.co.jp/en/

About GMI Cloud, Inc.
Headquartered in Silicon Valley, GMI Cloud is a venture-backed digital infrastructure company with the mission of empowering anyone to deploy AI effortlessly and simplifying how businesses build, deploy, and scale AI through integrated hardware and software solutions. To learn more, visit https://www.gmicloud.ai/

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