

April 17, 2025 Company Name: ANA HOLDINGS INC. President and CEO: Koji Shibata (Code number: 9202, TSE Prime Market) Contact: Director, General Administration, Shintaro Takano (TEL: +81-3-6748-1001)

Notice Regarding the Joint Venture Agreement with Singapore Airlines

1. Overview

All Nippon Airways Co., Ltd., a wholly owned subsidiary of our company, today signed an agreement with Singapore Airlines regarding joint ventures between Japan-Singapore and between Japan-other countries. Please refer to the attachment.

2. Other

The company has received Antitrust Immunity (ATI) approval from the authorities in Japan and Singapore, and plans to apply for approvals in other countries besides Japan and Singapore.

End of document





Joint Media Release

17 April 2025

ALL NIPPON AIRWAYS AND SINGAPORE AIRLINES DEEPEN COMMERCIAL COOPERATION WITH LAUNCH OF JOINT FARE PRODUCTS AND REVENUE SHARING FLIGHTS



All Nippon Airways (ANA) and Singapore Airlines (SIA) will begin operating revenue-sharing flights between Singapore and Japan from September 2025, with the joint fare products for these services going on sale in May 2025, further deepening their commercial partnership.

This will enable ANA and SIA to offer customers additional value beyond the existing codeshare partnerships with a greater variety of fare options, enhanced coordination of flight schedules between Singapore and Japan, and seamless connectivity between the Star Alliance carriers.

Joint Media Release No. 03/25

Both airlines are also working to offer enhanced reciprocal benefits for ANA Mileage Club and KrisFlyer frequent flyer members, including the ability to earn miles on an expanded number of booking classes on ANA and SIA flights. Both airlines will also work to align corporate programmes to bolster the offering to business travellers.

Subject to regulatory approvals, ANA and SIA also intend to expand the scope of the joint venture to include other key markets beyond Japan and Singapore such as Australia, India, Indonesia, and Malaysia.

Since signing their commercial joint venture agreement in January 2020, ANA and SIA have significantly expanded their codeshare arrangement, offering customers more travel options between Japan and Singapore, and beyond.

ANA customers have access to 25 destinations across SIA's network, up from 12 previously¹. SIA customers can seamlessly connect to 34 destinations across ANA's network, up from nine previously, including ANA's domestic flights to 30 destinations in Japan².

Mr Shinichi Inoue, Chief Executive Officer, All Nippon Airways, said: "This joint venture with Singapore Airlines is more than a strategic alliance, it embodies ANA's vision to usher in a new era of customer experience that redefines expectations. Just as ANA is dedicated to consistently exceeding expectations and upholding the highest standards, so too is Singapore Airlines, and this joint venture will be a testament to that commitment. Through this powerful synergy of two leading Asian airline brands, we are confident that we will set a new benchmark for service and customer experience that will change the way passengers view air travel."

Mr Goh Choon Phong, Chief Executive Officer, Singapore Airlines, said: "This strategic partnership between Singapore Airlines and All Nippon Airways brings together two of Asia's pre-eminent carriers. With our extensive network coverage and industry leading products and

¹ Australia (Adelaide, Brisbane, Cairns, Darwin, Melbourne, Perth, and Sydney), Cambodia (Phnom Penh), India (Ahmedabad, Bangalore, Chennai, Delhi, Hyderabad, Kochi, Kolkata, and Mumbai), Indonesia (Jakarta), Japan (Fukuoka, Nagoya, Osaka, Tokyo Haneda, and Tokyo Narita), the Maldives (Male), Myanmar (Yangon), and South Africa (Johannesburg).

² Akita, Fukuoka, Hagi-Iwami, Hakodate, Hiroshima, Ishigaki, Iwakuni, Kagoshima, Kochi, Komatsu, Kumamoto, Matsuyama, Miyazaki, Nagoya, Odate Noshiro, Oita, Okayama, Okinawa, Osaka, Saga, Sapporo, Shonai, Takamatsu, Tokushima, Tokyo Haneda, Tokyo Narita, Tottori, Toyama, Ube, and Yonago.

Joint Media Release No. 03/25

service, we can leverage our combined strengths to significantly enhance our offerings to customers.

"The joint fare products, revenue sharing flights, and expanded codeshare arrangements are just the start. As we align our frequent flyer and corporate travel programmes and add more markets to our commercial joint venture agreement, we can offer even greater value, better connectivity, and an exceptional experience for customers travelling between Singapore and Japan, and beyond."

For more information, please refer to the following web sites.

SIA Web site: <u>https://www.singaporeair.com/en_UK/jp/plan-travel/partner-airlines/all-nippon-airways/</u>

ANA Web site: https://www.ana.co.jp/en/jp/guide/jointventure/sq/

* * *

For further information, please contact:

<u>Singapore Airlines Public Affairs</u> Tel: (65) 6541-5880 (office hours) Tel: (65) 9753-2126 (after office hours) E-mail: <u>public affairs@singaporeair.com.sg</u> ANA Corporate Communications Tel: (81) 3-6725-1111 E-mail: <u>publicrelations@ana.co.jp</u> Joint Media Release No. 03/25

About ANA

Founded in 1952 with just two helicopters, All Nippon Airways (ANA) has grown to become the largest airline in Japan. Today, ANA HOLDINGS Inc. (ANA HD) is recognized as one of the World's Most Admired companies by Fortune. ANAHD was established in 2013 as the largest airline group holding company in Japan, comprising 70 companies. It offers three distinct airline brands: ANA, Peach, the leading LCC in Japan, and AirJapan, launched in 2024 for international routes covering Asia.

ANA's legacy of superior service has earned SKYTRAX's 5-Star rating every year since 2013, making it the only Japanese airline to win this prestigious designation for 12 consecutive years. ANA is also a four-time recipient of the ATW Airline of the Year award, recognized for excellence in aviation. ANAHD has been selected as a member of the Dow Jones Sustainability World Index list for eight consecutive years and the Dow Jones Sustainability Asia Pacific Index list for nine consecutive years.

For more information about ANA and ANA HD, please visit: <u>https://www.ana.co.jp/group/en/</u>.

About Singapore Airlines

The Singapore Airlines (SIA) Group's history dates to 1947 with the maiden flight of Malayan Airways. The airline was later renamed Malaysian Airways and then Malaysia-Singapore Airlines (MSA). In 1972, MSA split into Singapore Airlines and Malaysian Airline System. Initially operating a modest fleet of 10 aircraft to 22 destinations in 18 countries, SIA has since grown to be a world-class international airline group that is committed to the constant enhancement of the three main pillars of its brand promise: Service Excellence, Product Leadership, and Network Connectivity. Singapore Airlines is the world's most awarded airline. For more information, please visit http://www.singaporeair.com.