# Notice Regarding Strategic Partnership between MANI, INC. and Microsurgical Technology (MST)

On April 17, 2025, MANI, INC. (Headquarters: Utsunomiya, Tochigi, Director, President and Representative Executive Officer: Masaya Watanabe, hereinafter "MANI") and its sales subsidiary MANI Medical America, INC. (hereinafter "MMA") have announced a strategic partnership with Microsurgical Technology (Headquarters: Redmond, Washington, United States, CEO & President: Yash Singh, hereinafter "MST") for sale of ophthalmic knives and ophthalmic custom packs in the United States.

MANI and MST will continue to build up business collaboration in the future.

## **Background and Overview**

In September 2024, MANI established MMA, its new sales subsidiary, in California, U.S.A. MMA aims to expand its business in the medically advanced North American market by promoting regionally oriented sales and marketing initiatives

Under the new partnership, MST will serve as a preferred distributor of MANI's ophthalmic surgical knife portfolio in the United States. This partnership will enable MANI and MST to enter the U.S. ophthalmic custom kit packing market, thereby enhancing and streamlining ophthalmic surgical procedures.

This collaboration merges with MANI's world-class knife technology, delivering ophthalmic surgeons access to a broad range of high-performance knives known for their exceptional sharpness, consistency, and quality, with MST's established reputation for precision microsurgical instruments suited for a wide range of ophthalmic surgical procedures.

In addition to strengthening the product distribution network in the North American market, which has been underdeveloped up to now, our world-class quality ophthalmic knives will be available to medical professionals and patients in the U.S. who are seeking optimal clinical outcomes.

Upon entering this partnership, Erik Bror Bonn, Chief Business Officer of MST, stated that "We are thrilled to form this strategic alliance with MANI and MMA. MANI's premier surgical blade portfolio aligns perfectly with MST's commitment to delivering high-quality, innovative

products that meet the distinct clinical needs of surgeons. This partnership will enable us to offer our customers even more cutting-edge surgical instruments and custom solutions, ensuring they have the devices they need to provide their patients with high levels of care."

Takaaki Ishiyama, President of MMA, added, "We are excited to partner with MST, a respected leader in the ophthalmic industry. This partnership allows us to ensure that U.S. surgeons have access to our surgical knife portfolio, which has been trusted by ophthalmologists around the world for their quality and precision."

## **Impact on Business Performance**

We expect an increase in sales of ophthalmic knives in the U.S. as a result of this partnership, and we anticipate an increase in sales of the Surgical segment on a consolidated basis. We will promptly report the specific amount of impact, if any, to be disclosed.

## **About MANI, INC.**

MANI INC., established in Japan, is a leading manufacturer of high-quality medical devices, specializing in ophthalmic, dental, and surgical instruments. With a commitment to precision and excellence, MANI has earned a reputation for producing some of the most advanced surgical ophthalmic knives in the medical industry. MANI Medical America, INC., the U.S. subsidiary of MANI INC., is dedicated to expanding MANI's presence in the U.S. market, bringing cutting-edge medical devices and surgical tools to healthcare professionals across the country.

https://www.mani.co.jp/en/

# **About Microsurgical Technology (MST)**

Microsurgical Technology (MST) is a global leader in advanced surgical solutions. With a focus on precision and innovation, MST is dedicated to advancing ophthalmic surgery through innovative and surgeon-inspired products. Its mission is to deliver cutting-edge solutions that address the evolving needs of the ophthalmic community.

URL: <a href="https://microsurgical.com/">https://microsurgical.com/</a>

\*MST's press release is shown on page 4.

# Disclaimer:

This news release is intended to inform stakeholders about our corporate activities. Although information on medical devices may be included, this information is intended for the press, shareholders, investors, and other interested parties and is not intended to induce customers or provide medical advice.



#### FOR IMMEDIATE RELEASE

Microsurgical Technology (MST) Enters Strategic Partnership with MANI, INC. to Distribute Ophthalmic Surgical Blade Portfolio in the U.S.

A partnership of the highest quality aims to bring a sharp edge and premium offering to the US market.

**Redmond, WA, April 17, 2025** — Microsurgical Technology (MST), a global leader in advanced surgical solutions, is pleased to announce a strategic partnership with MANI, INC., a leading provider of premium ophthalmic surgical blades. Under the new partnership, MST will serve as the distributor of MANI's ophthalmic surgical blade portfolio in the United States, supported by the establishment of MANI Medical America (MMA), the U.S. subsidiary of MANI, INC. MST will now enter the U.S. ophthalmic custom kit packing market, paired with the MANI product offering, and focus on the quality driven, surgeon preference lead categories of blades, cannulas and other disposable instrumentation.

"We are thrilled to form this strategic alliance with MANI, INC. and MMA," said Erik Bror Bonn, Chief Business Officer of Microsurgical Technology. "MANI's premier surgical blade portfolio aligns perfectly with MST's commitment to delivering high-quality, innovative products that meet the distinct clinical needs of surgeons. MST has a long history of supporting our customers in their complex cataract needs, which will always remain our core. We are now expanding that support by providing our customers with high-quality products for their every case needs. This partnership will enable us to offer even more cutting-edge surgical instruments and custom solutions to our customers, ensuring they have the devices they need to provide their patients with high levels of care."

This partnership merges MST's established reputation for precision microsurgical instruments with MANI's world-class blade technology. The partnership with MMA will enhance the accessibility of MANI's product portfolio across the U.S., providing ophthalmic surgeons with a trusted source for blades that are reputable for their exceptional sharpness, consistency, and quality. The blades are ideal for a wide range of ophthalmic procedures, including cataract surgery, corneal surgery, and glaucoma treatments

"We are excited to announce our partnership with MST, a leader in ophthalmic innovation," said Takaaki Ishiyama, "This collaboration combines our expertise in precision knife manufacturing with their extensive reach and accessibility to surgeons. Together, we are committed to providing ophthalmic professionals with the highest quality knives, striving to enhance surgical outcomes and improve patient care. We believe that by joining forces, we can positively impact ophthalmology and support surgeons in their mission to deliver exceptional results."

For more information about the partnership and the MANI product portfolio from MST, please visit www.microsurgical.com

## **About Microsurgical Technology (MST)**

Microsurgical Technology (MST) is a leader in the development of advanced surgical instruments and solutions. With a focus on precision and innovation, MST is dedicated to advancing ophthalmic surgery through innovative and surgeon-inspired products. Its mission is to deliver cutting-edge solutions that address the evolving needs of the ophthalmic community. For more information, visit www.microsurgical.com.



### About MANI

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